

## MARKETING MAJOR Four Year Plan

**This is a suggested program guide. It is not to be interpreted as a contract. Changes may occur. Please see your program advisor before you register for courses.** updated 6/22

YEAR	FALL	SPRING
First Year	BENV 100 Becoming a Scholar 3 Writing Well Competency 3 Living Well Competency 2-3 <b>ECN 141 Principles of Macroeconomics 3</b> <b>ACT 151 Principles of Accounting 1 3</b> Total 14-15	Creative Expression Competency 3 Elective 3 <b>ECN 142 Principles of Microeconomics 3</b> <b>ACT 152 Principles of Accounting 2 3</b> <b>MAT 115 Business Calculus 3</b> <b>or MAT 135 Calculus 1 (5)</b> Total 15-17
Second Year	Reading the Bible Competency 3 Speaking and Listening Competency 3 <b>BUS 284 General Statistics 3</b> Electives 6 Total 15	BENV 200 Learning in Community 5 Exploring the Past Competency 3 Electives 8 Total 16
Third Year	Scientific Inquiry Competency 4 <b>MGT 354 Principles of Management 3</b> <b>MKT 356 Principles of Marketing 3</b> <b>MKT 357 Marketing Research* 3</b> <b>FIN 366 Principles of Finance 3</b> Total 16	BENV300 Cross-cultural Experience 3 Electives 6 <b>MKT 362 Advertising* 3</b> <b>Marketing Elective** 3</b> Total 15
Fourth Year	Electives 8 BENV 400 Enduring Values 2 <b>MKT 358 Consumer Behavior* 3</b> <b>Marketing Elective** 3</b> Total 16	Religious Understanding Competency 3 Electives 6 <b>MKT 363 Marketing Management 3</b> <b>Marketing Elective** 3</b> Total 15
	<b>Fall Marketing elective courses</b>	<b>Spring Marketing elective courses</b>
	ART 245 Intro to Computer Graphic Design 3 BUS 385 Internship 3 COM 195 Interpersonal Communication 3 COM 277 Public Relations* 3 MKT 325 E-Commerce* 3 MKT 360 Sales* 3 PSY/SOC 258 Social Psychology 3	ART 350 Web Design* 3 BUS 245 Business Law 3 BUS 385 Internship 3 COM 195 Interpersonal Communication 3 COM 275 Organizational Communication* 3 SOC 360 Basics of Social Research 3

124 total hours to complete graduation requirements (this includes 2 hours of arts and lecture credit)

\*Alternate year courses

**Bold face print denotes major course requirement**

**\*\* Note:** At least 3 hours of marketing electives must be MKT course

**Note:** If Marketing majors double major in Accounting, Business, or Economics courses required in each major count in both majors. Courses chosen as an elective for one major will not count as an elective in the second major.

**Note:** The Understanding Self and Society and Critical Analysis Competencies are met by the major.